



For Immediate Release

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EOTech Announces Jake Fambrough as New Inside Sales Manager

ANN ARBOR, Mich., March 1, 2015 – EOTech is pleased to announce the promotion of Jake Fambrough to the position of inside sales manager. In this position, Jake will be the direct point of contact for EOTech customers and will be responsible for multichannel sales support, including the development and management of sales programs and channel data analytics, as well as an integrated online distributor support system. He will also oversee MAP enforcement, quote generation, sales representative training, business analytics and research, and specific direct accounts. Jake will additionally provide general marketing support.

“Jake’s dedication and outstanding performance in building strong customer relationships helped us earn an excellent reputation in the industry,” said Rod Coons, EOTech’s director of sales. “Jake began his career with EOTech in the customer service department where he continually showcased his abilities, providing excellent customer satisfaction and showing a determination to excel in new areas. He has a strong background in sales management and high-technology product marketing and sales, and we look forward to his increased contributions. This new position will also give our dynamic group of customers a direct line of communication and will allow us to provide them with an even higher level of service and support.”

Please contact Jake directly if you have any questions about EOTech’s programs or if you are interested in becoming an EOTech dealer – jacob.fambrough@L-3com.com.

EOTech, an L-3 company, delivers cutting-edge technology and products, including holographic sighting systems, tactical lasers, and thermal imaging and night vision equipment. EOTech is dedicated to providing high-quality, battle-tested products for military, law enforcement and commercial markets around the world. For more information, call (888) 368-4656 or visit www.EOTechInc.com.

Headquartered in New York City, L-3 employs approximately 48,000 people worldwide and is a prime contractor in aerospace systems and national security solutions. L-3 is also a leading provider of a broad range of communication and electronic systems and products used on military and commercial platforms. The company reported 2013 (revised) sales of \$12.6 billion. To learn more about L-3, please visit the company’s website at www.L-3com.com.

Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995

Except for historical information contained herein, the matters set forth in this news release are forward-looking statements. Statements that are predictive in nature, that depend upon or refer to events or conditions or that include words such as “expects,” “anticipates,” “intends,” “plans,” “believes,” “estimates,” “will,” “could” and similar expressions are forward-looking statements. The forward-looking statements set forth above involve a number of risks and uncertainties that could cause actual results to differ materially from any such statement, including the risks and uncertainties discussed in the company’s Safe Harbor Compliance Statement for Forward-Looking Statements included in the company’s recent filings, including Forms 10-K and 10-Q, with the Securities and Exchange Commission. The forward-looking statements speak only as of the date made, and the company undertakes no obligation to update these forward-looking statements.

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